

**Inviting Expression of Interest from IT vendors that specialize in Hardware and Software for Retail Point of Sales for Empanelment with HAICL for providing services for Pilot Retail Stores**

The complete **EXPRESSION OF INTERSET** documents containing Eligibility criteria, terms & condition and procedure of selection of can be downloaded from: : [www.haic.co.in](http://www.haic.co.in)

Interested suppliers should submit their documents online at [www.haic.co.in](http://www.haic.co.in) or submit proposal in said format in sealed envelope to IT Advisor HAICL. The sealed envelopes will be opened on 28.01.2021 by the tender opening committee in front of representative of companies, 11 am onwards. It is advised to submit online for transparent empanelment.

Key dated/Last date of submission of documents: - from 25.01.2021 to 28.01.2021, 1 pm.

CIN No. U51219HR1967SGC041080

EPABX: 0172-2561317, 2560920

FAX: 0172-2561310, 2561313

Website: [www.haic.co.in](http://www.haic.co.in)

Email: [haicpkl@gmail.com](mailto:haicpkl@gmail.com)

Registered office

Bays No.15-20, Sector-4

Panchkula

**EXPRESSION OF INTEREST**  
FOR POS Hardware & Software Supplier



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## 1. Introduction:

Govt. of Haryana is proposing to set up a Retail Outlet network (further referred to in this policy document as “RO”, or “Retail Outlet & premises”) for grocery, personal care and home need, Packaged & Consumer Goods, etc. (referred to as need-based retail categories) retail within the state of Haryana.

Broad objectives of the proposed venture would be to provide an alternate channel to:

- promote entrepreneurship and generate employment across the State,
- provide best quality products at reasonable prices,

Going forward, the organization would help generate market for innovative products across need based essential retail that will further promote entrepreneurship and manufacturing efficiency in the State. It has been proposed to set up 2000+ retail stores/outlets across the 22 districts of Haryana. Product mix of these stores may include consumer products from food processing units, pulses and spices units, regional and national brands / products and merchandise items of start-ups and category specialists. It is to be noted that outlets in rural area will be opened in government buildings at prominent locations. Supplies of products will be to warehouses in Gurgaon and Karnal only.

The State Government is focused on setting up a franchise network to sell consumer products. Through this venture, Government of Haryana expects to revitalize entrepreneurship opportunities in rural, urban and semi-urban areas of the State.

For the above, the State Government is launching a pilot phase from 11<sup>th</sup> February 2021 in order to refine and fine-tune the larger project. As the integrated IT system for the larger project will take time to get ready. Keeping the timeframe for the IT system to develop, it is decided to hire software and hardware provider for the pilot phase. This pilot phase will be for **a period of 3 months** and extendable maximum upto 1 year on discretion of MD HAICL. The following are the minimum areas of Scope for the IT service provider:

- Inventory Management
- Promotion & Campaign
- Materials Return
- Stock Taking
- Physical vs. System Stock
- Point of Sale
- Barcode Scanner
- Order Placement by Franchisee
- Data Reporting as per the Client’s requirement

Along with the software and hardware for the 10 outlets, 2-3 more locations (e.g. head quarters, warehouses etc.) will require the software and hardware from the IT service vendor

For any further detail please contact: haicpk@gmail.com , Phone: 8804625534

## **2. Eligibility Criteria:**

2.1. The supplier should have minimum 5 years' experience in the same trade.

2.2. The following supplier will be given preference : -

- IT Companies having an annual turnover of above Rs. 5,00,00,000 (Rs. 5 Crores) per year should have a continuous business experience of 5 years for the sales of Retail POS Hardware and Software

2.3. The firm should not be Black-listed by any Centre / State Govt. Organizations.

2.4 The firm should have should have at least 3 experience certificates/satisfactory report from its buyers (enclose 3 work orders for quantity equivalent to or more than 100 POS).

2.5 The firms should enclose experience information of supplies to modern trade companies or to any government sector, highlighting their experience to attend to similar scope that of HAICL (enclose work orders).

## **3. Documents Required To Be Submitted For Empanelment:**

1. Current Balance sheets duly attested/certified by the CA.
2. A copy of GST registration.
3. A copy FSSAI licence.
4. Current year ITR duly attested/certified by the CA.
5. Any authentic document showing that the party has minimum 5 years experience in the same trade.
6. A copy of MSME or other equivalent certification(if applicable)
7. A copy of partnership registered deed/Company registration certificate/ any other documents required as proof.
8. Any other documents / certificate as proof of product quality assurance.
9. Any others documents / certificate related to the product.
10. The IT POS shall be supplied to warehouse/s and stores as per mutually discussed terms between supplier and HAICL.
11. Supplier should meet requirement specifications set by HAICL and the supplier will be solely responsible for any legal action under any statutory provision arising due to any non-conforming quality of supplies as per HAICL specification.

## **4. Review of Empanelment and Renewal:**

1. HAICL reserve the right of accepts or reject application without assigning any reason.
2. HAICL reserve the right to change its procurement policy any without assigning any reason.
3. HAICL reserve the right to continue empanelment of supplier subject to requirement.
4. The empanelment is to shortlist firms. The empanelment doesn't guarantee business with HAICL.

**5. Annexure:**

**Annexure-A.**

**Format for 'EXPRESSION OF INTEREST' Letter To Be Submitted:**

To,

Managing Director  
HAIC LTD,  
Bays No. 15-20, Sector -4,  
Panchkula, Haryana. Pin: 134112.

**Sub: Expression of Interest for Registration as IT Hardware & Software Supplier under Haryana Agro Industries Corporation Limited ( HAICL ) for Pilot Phase**

Dear Sir,

I/We, the undersigned, have examined and familiarized ourselves with the "Eligibility requirements to become a IT hardware and software supplier under the retail expansion plan of HAICL

a) We are desirous of being listed as "IT Hardware & Software supplier under the retail expansion plan by HAICL.

b) We confirm that we have understood and thereby agree to abide unconditionally by all the requirements as set out by HAICL.

c) Necessary details with supporting documents are attached with this '**EXPRESSION OF INTEREST**' for consideration of our request.

d) We understand that HAICL reserves the right to accept or reject our response documents without assigning any reason thereof.

It is hereby confirmed that I/We are entitled to act on behalf of our corporation/company/firm/organization and empowered to sign this document as well as such other documents, which may be required in this connection.

(Signature) \_\_\_\_\_

(Full Name) \_\_\_\_\_

(In the capacity of) \_\_\_\_\_

Duly authorized to sign the letter of Authority/ Concurrence for and behalf of:

(Name and Address of Corporation/ Company/ Firm/ Organization) (Organization Seal/Stamp)

**Annexure B. Supplier Detail:**

<b>Annexure B</b>
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Supplier / Organisation Name :

Contact Person / Mb. No. :

GST No. :

CMMI Level :

Other Licences :

Incorporation Year :

No's of Manufacturing unit with address:

Certification of plant ( If any ) :

**Annexure C. Software Type:**

Brief Details of the Software that will be used (Proprietary information can be held back)

**Licensing Fee of the Software to be provided on per machine per month basis**

**Annexure D. Hardware Detail:**

<b>Product Offered</b>	<b>Product Category</b>	<b>Product Descriptions</b>	<b>Offer Price (including tax)</b>

**Per machine/ hardware cost to be provided per outlet**